

锐明技术 2024 届全球校园招聘正式启动!

Welcome to the world of Streamax

Here you will

Witness the development of technology

Together with us

Build a better future

With you, the world of vision will be different.

The global campus recruitment for the 2024 session of Streamax Technology is officially launched!

一. 招聘信息

招聘对象

2024 届国内本科生、硕士 (毕业时间: 2024.1.1-2024.12.31)

2023-2024 届海外留学生/在华国际生 (毕业时间: 2023.1.1-2024.12.31)

Campus Recruitment Information

Recruitment Candidates

Domestic undergraduates and masters of the class of 2024 (graduation time: 2024.1.1-2024.12.31)

Overseas students/international students from 2023-2024 (graduation time: 2023.1.1-2024.12.31)

招聘岗位

Job Opportunity

Technical Support Engineer

Streamax is seeking a motivated and passionate Technical Support Engineer to join our dynamic team. As a Technical Support Engineer, you will play a crucial role in providing exceptional customer service and technical assistance to our valued clients. This is an excellent opportunity for a recent graduate with a strong technical background to kick-start their career in the technology industry.

Responsibilities

- Respond to customer inquiries and provide prompt and effective technical support via phone, email, or chat.
- Diagnose and troubleshoot software and hardware issues reported by clients, ensuring timely resolution and customer satisfaction.
- Collaborate with cross-functional teams, including developers, product managers, and quality assurance, to identify and resolve complex technical problems.
- Document and maintain detailed case records, including steps taken, troubleshooting methods, and solutions provided.
- Contribute to the creation and maintenance of technical support documentation, including knowledge base articles and FAQs.

Requirements

- Bachelor's degree in Computer Science, Information Technology, or a related field.
- Excellent problem-solving skills and the ability to think analytically.
- Effective communication skills, both written and verbal, with the ability to explain technical concepts to non-technical individuals.
- Have strictly self-principle, can work professionally and officially.
- Familiarity with software and hardware troubleshooting methodologies.
- Knowledge of operating systems (Windows, macOS, Linux) and network protocols is a plus.
- Can accept the business trip.
- Proficiency in English required, bilingual candidates preferred.

Sales Engineer:

Streamax is seeking a highly motivated and dynamic Sales Engineer to join our sales team. As a Sales Engineer, you will play a crucial role in driving business growth by providing technical expertise and support to our valued customers. This is an excellent opportunity for a recent graduate with a strong technical background and a passion for sales to kick-start their career in the technology industry.

Job Responsibilities

- Identify potential customers and understand their requirements.

- Conduct product demonstrations and presentations to showcase our solutions.
- Develop relationships with customers and address technical concerns.
- Provide technical guidance throughout the sales process and propose tailored solutions
- Stay up-to-date with industry trends and competitor offerings.
- Support contract negotiations and contribute to product enhancements.
- Attend industry events to generate leads.

Qualifications

- Bachelor or above degrees, Computer Science, Electronic Information Engineering, Automation, Control Engineering and other related majors
- Strong technical aptitude and excellent communication skills.
- Self-motivated with a passion for sales and exceeding targets.
- Ability to work independently and within a team.
- Willingness to travel for customer meetings and events.
- Prior sales or customer-facing experience is a plus.
- Proficiency in English required, bilingual candidates preferred.

At Streamax, we offer a supportive and inclusive work environment that fosters learning and professional growth. As a Technical Support/Sales Engineer, you will have the opportunity to work with cutting-edge technologies and develop valuable technical and customer service skills.

If you are a tech-savvy individual with a passion for problem-solving and delivering exceptional customer support, we would love to hear from you. Join our team and embark on an exciting career journey in the technology industry!

Workplace: USA, Mexico, Spain, Netherlands, UK, Australia, Singapore, Chile, Brazil, Dubai and where Streamax has a business presence.

(具体岗位详见校招官网)

(For more details, please refer to the official campus recruitment website)

二、关于锐明技术|Streamax

锐明技术 (股票代码 002970) 创立于 2002 年, 是全球领先的以人工智能为核心的商用车安全及信息化解决方案提供商。

2200+员工 800+研发人员 4 大研发中心 12%+研发投入比 300+授权专利
研 (图文设计)

公司以深圳为中心, 辐射国内 30 多个省市以及北美、欧洲、中东等地, 建立起以子公司、办事处等为载体的营销和售后服务体系。产品和解决方案广泛应用于全球 100 多个国家和地区, 成功为北京奥运会、上海世博会、全国两会、北京公交、深圳出租、美国校车、土耳其出租、印度公交、厄瓜多尔综合交通等大型交通安保项目提供安全保障及信息化服务。

About Streamax

Founded in 2002, Streamax Technology (Stock Code: 002970) is an AI-powered,

safety and industrial management solution provider for commercial vehicles.

2200+employees 800+R&D staff 4 R&D centers 12%+R&D investment

300+authorized patents research

Centered in Shenzhen and radiating to more than 30 provinces and cities in China as well as North America, Europe and the Middle East, the company has established a marketing and after-sales service system with subsidiaries and offices. The products and solutions are widely used in more than 100 countries and regions around the world, and have successfully provided safety and information technology services for huge transportation security projects such as the Beijing Olympic Games, Shanghai World Expo, the National People's Congress and the National People's Congress, Beijing Public Transportation, Shenzhen Taxi, U.S. School Buses, Turkey Rentals, Indian Public Transportation, Ecuador Comprehensive Transportation and so on.

三、完善福利制度

竞争力的薪酬 六险一金 中长期激励 各类补贴

带薪假期 健康保障 节日礼品 落户办理

(不需要这部分)

四、无限成长可能

雏鹰班 (工作方法和专业能力培训) → 飞鹰班 (问题解决和策略管理培训) →
精英班 (领导力转身培训) → 卓越班 (领导力/战略管理培训)

Career Development Plan: Unlimited Growth Possibilities

Orientation (working methods and professional ability training) → Senior class
(problem solving and strategic management training) → Elite class (leadership
training) → Excellence class (strategic management training)

Career Path Exploration:

Technical Support Engineer → Senior Technical Support Engineer → Technical
Account Manager

Sales Engineer → Senior Sales Engineer → Region Sales Manager

→ Business Development Manager

→ Sales Operation

→ Sales Operations Manager

五、投递渠道

招聘流程:

网申 → 简历筛选 → 笔试 → 面试 → 签约

投递方式:

①PC端: <https://streamax.zhiye.com/campus>

②微信公众号: 关注【锐明招聘】或直接扫描下方二维码



③内部推荐：寻找锐明的在职员工/校园大使，获取内推码

Application process:

Online application → Resume screening → Interview → Contracting

Delivery methods:

①Email: **zp@streamax.com**.

To apply, please submit your resume and a cover letter outlining your qualifications and interest in the position.

① PC: <https://streamax.zhiye.com/campus>

② WeChat official account: pay attention to [Streamax Recruitment] or directly scan the following QR code

③Internal recommendation: look for Streamax's current employees/campus ambassadors to get the internal recommendation code.

现在投递，加入锐明

快来和我们一起

畅行无限新视界！

Apply now and join Streamax!

Come and work together with us.

To Infinity and Beyond!